

**Design Your Own Custom Ideal Prospect Target List**

Please fill out the form and email to us at: [jajohnson@businessbridges.com](mailto:jajohnson@businessbridges.com)

First Name:	<input type="text"/>
Middle Initial:	<input type="text"/>
Last Name:	<input type="text"/>
Company Name:	<input type="text"/>
Address 1:	<input type="text"/>
Address 2:	<input type="text"/>
City:	<input type="text"/>
State:	<input type="text"/>
Zip Code:	<input type="text"/>
Phone Number:	<input type="text"/>
Fax:	<input type="text"/>
Email:	<input type="text"/>
Website:	<input type="text"/>

**Please list the Zip Codes, Counties or States that you want prospects from:**

<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>

**Or, you may list your business address and request all businesses of target market meeting your criteria, within:**

Miles of:	<input type="text"/>
Within County(s) of :	<input type="text"/>
City:	<input type="text"/>
Metropolitan Area:	<input type="text"/>
State(s):	<input type="text"/>

**Type of Business (check all that apply):**

- A. Agriculture, Forestry, and Fishing**
- 01 Agricultural Production – Crops
  - 02 Agricultural Production – Livestock and Animal Specialties
  - 07 Agricultural Services
  - 08 Forestry
  - 09 Fishing, Hunting, and Trapping

**B. Mining**

- 10 Metal Mining
- 12 Coal Mining
- 13 Oil and Gas Extraction
- 14 Mining and quarrying of Nonmetallic Minerals, Except fuels

**C. Construction**

- 15 Building Construction
- 16 Heavy Construction except Building Construction
- 17 Special Trade Contractors

**D. Manufacturing**

- 20 Food and Kindred Products
- 21 Tobacco Products
- 22 Textile Mill Products
- 23 Apparel, Finished Products from Fabrics and Similar Materials
- 24 Lumber and Wood Products, Except Furniture
- 25 Furniture and Fixtures
- 26 Paper and Allied Products
- 27 Printing, Publishing and Allied Industries
- 28 Chemicals and Allied Products
- 29 Petroleum Refining and Related Industries
- 30 Rubber and Miscellaneous Plastic Products
- 31 Leather and Leather Products
- 32 Stone, Clay, Glass, and Concrete
- 33 Primary Metal Industries
- 34 Fabricated Metal Products, Except Machinery & Transport Equipment
- 35 Industrial and Commercial Machinery and Commercial Machinery and Computer Equipment
- 36 Electronic, Electrical Equipment & Components, Except Computer Equipment
- 37 Transportation Equipment
- 38 Mesr/Analyz/Contrl Instruments; Photo/Med/Opt Gds;Watches/Clocks
- 39 Miscellaneous Manufacturing Industries

**E. Transportation and Public Utilities**

- 40 Railroad Transportation
- 41 Local, Suburban Transit & Interurban Highway Passenger Transport
- 42 Motor Freight Transportation
- 43 United States Postal Service
- 44 Water Transportation
- 45 Transportation by Air
- 46 Pipelines, Except Natural Gas
- 47 Transportation Services
- 48 Communications
- 49 Electric, Gas and Sanitary Services

**F. Wholesale Trade**

- 50 Wholesale Trade – Durable Goods
- 51 Wholesale Trade – Non Durable Goods

**G. Retail Trade**

- 52 Building Materials, Hardware, Garden Supply & Mobile Home Dealers
- 53 General Merchandise Stores

- 54 Food Stores
- 55 Automotive Dealers and Gasoline Service Stations
- 56 Apparel and Accessory Stores
- 57 Home Furniture, Furnishings and Equipment Stores
- 58 Eating and Drinking Places
- 59 Miscellaneous Retail

## **H. Finance, Insurance and Real Estate**

- Depository Institutions
- Non-depository Credit Institutions
- Security & Commodity Brokers, Dealers, Exchanges & Services
- Insurance Carriers
- Insurance Agents, Brokers and Services
- Real Estate
- Holding and Other Investment Offices

## **I. Services**

- Hotels, Rooming Houses, Camps and Other Lodging Places
- 72 Personal Services
- 73 Business Services
- 75 Automotive Repair, Services and Parking
- 76 Miscellaneous Repair Services
- 78 Motion Pictures
- 79 Amusement and Recreation Services
- 80 Health Services
- 81 Legal Services
- 82 Educational Services
- 83 Social Services
- 84 Museums, Art Galleries and Botanical and Zoological Gardens
- 86 Membership Organizations
- 89 Services Not Classified Elsewhere

## **J. Public Administration**

- 91 Executive, Legislative & General Government, Except Finance
- 92 Justice, Public Order, and Safety
- 93 Public Finance, Taxation and Monetary Policy
- 94 Administration of Human Resource Programs
- 95 Administration of Environmental Quality and Housing Programs
- 96 Administration of Economic Programs
- 97 National Security and International Affairs

## **K. Non-classified Establishments**

### **IDEAL CLIENT PROFILE**

#### **Size of Business**

#### **Applies to (check one):**

- Employees at Individual Sites:
- Employees at Entire Company:

#### **Number of Employees (select one from the list below):**

- 20,000+
- 15,000 – 19,999
- 10,000 – 14,999
- 5,000 – 9,999
- 2,500 – 4,999
- 1,000 – 2,499
- 500 – 999
- 250 – 499
- 100 – 249
- 50 – 99
- 25 – 49
- 10 – 24
- 2 – 9
- 1

**Annual Sales (\$MM) (select one from the list below):**

- 2,000.0M +
- 1,500.0M – 1,999.9M
- 1,000.0M – 1,499.9M
- 750.0M – 999.9M
- 500.0M – 749.9M
- 250.0M – 499.9M
- 100.0M – 249.9M
- 50.0M – 99.9M
- 25.0M – 49.9M
- 10.0M – 24.9M
- 5.0M – 9.9M
- 2.5M – 4.9M
- 1.0M – 2.4M
- 0.5M - 0.9M
- 0.2M – 0.4M
- under 0.2M

**CORPORATE/ SITE INFO**

**Type of site:**

- single locations
- headquarters
- branches

**Subsidiary:**

- non-subsidiaries
- subsidiaries

**Legal Status:**

- corporations
- partnerships
- sole proprietorships

unknown

**Ownership:**

public  
private

**Years in business:**

21 or more  
16 - 20  
11 - 15  
6 - 10  
4 or 5  
2 or 3  
1 or less  
NA/unknown

**Import/Export:**

importers/exporters  
exporters  
importers  
unknown

**Manufacturing:**

Non-manufacturing  
Manufacturing

**DATA OPTIONS**

**New/changed records:**

new records  
changed executive name  
changed address  
changed phone number

**Executive name (required):**

**Zip +4 (required):**

**Inquiries may be directed to:**

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**4050 Shoreline Drive**  
**Minneapolis, MN 55422**

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